



Ваш надійний помічник

Printing inks sales manager (Slovakia), 18000 грн.

📍 Київ,

Рубрики: [Видавництво, поліграфія](#), [Торгівля, продажі, закупівлі](#), [Робота за кордоном](#)

Побажання до співробітника

Освіта: повна вища
Досвід роботи: від року
Графік роботи: повний робочий день

Опис вакансії

Company• employer: Duo Tech, sk

Start of work: PE DUO, Kiev (possible - in case of training, etc...)

Work places: Slovakia, Bratislava; Vrutki, Martin, Zilina; Kosice.

Requirements for candidates: At least 2 years of experience in the area of sales in printing industry. University degree, obligatory knowledge of Slovak Language, Intermediate level of English language (written and spoken) is an advantage.

- You must know the market of printing industry in Slovakia, competitors, pricing and to have a maximum of contacts in printing companies
- You can prioritize and organize your work to make the most efficient use of time available
- You are initiative, able to perceive new and to study, communicative, willing to earn, disciplined, ready for the business trips
- You have the ability to develop knowledge of the local market and business conditions quickly and take commercial decisions based on this information.

Kind of work/ brief description (job description):

- Sales of inks, varnishes and auxiliaries for graphic industry (Sheet - fed offset inks, UV offset, UV flexo, UV screen, solvent-based and water-based inks);
- Development of the customer database. Basic version exists;
- Establishment of direct contacts with clients according to the client database;
- Portfolio presentation and providing the customers with technical information about the products;
- Proposals formation and providing the customers with them with the mandatory feedback and comments from customers; Support and advice of the customers; Informing about new products and special offers;
- Organization and taking part together with technical support in varnishes and inks tests under production conditions;
- Monitoring of market and competitors' pricing policy; frequency at least twice a year;
- Weekly report on the work done;
- Sure to have a test job and probation.

Commissions / surcharges / bonuses- bonuses for the results of work (for the year)

Visa support - Duo Tech, sk;

Work permission - official employment contract for 1 year, renewable indefinitely;

Tickets for the move - by agreement;

Housing - (by agreement) of the salary, but we can help with search;

Food - food vouchers;

Salary: Indicative / minimum - from 700 EURO (net) and in agreement, 910 EURO gross

Car - own car + amortization, fuel expencies.

Commissions / surcharges / bonuses - bonuses for the results of work (for the year)

Контактна інформація

Телефон: +38 (044) 537-28-94

Контактна
особа: Алёна

Адреса: Київ, Красноткацкая,
63